



PATRICIA L. BURKE

Executive Vice President

PROFESSIONAL BIO:

Pat Burke brings to her clients and interested organizations over 20 years of coaching leadership and excellence. She has a broad reaching background, which spans both the professional service and manufacturing industries nationally and internationally. Pat's knowledge and abilities are deep in executing business and change initiatives; helping organizations identify key contributing talent; helping those she coaches understand their contributions to their careers, their work; and enhancing performance. She is viewed as an individual who inspires strategies and is a voice of objectivity, while driving accountability.

Pat's experience includes being the executive Regional Vice President of a global leader in Career Management, Performance Management and human-solutions that help organizations align their workforces. Her role within this global organization was that of career coaching, the coaching of other coaches, and writing organizational programs which included Change Management. She has led high performing sales teams and taught those methods nationally and internationally.

Pat has been a top corporate officer that of Chief Operating Officer in the field of law on boarding exemplary talent, and helping to benchmark firm business objectives and setting organization policy.

Pat represents the one-on-one coaching excellence process, because she believes that each individual is unique; each individual contributes; each individual wants to succeed, and she enjoys helping people explore their talent, achieve their personal goals and raise their performance bar.

She has coached those at the "C" suite level as well as those who are first entering the world of work. She is a guest lecturer, leading key-note teaming events, and customizes training needs to match the organizations goals.

EXPERIENCE:

- **As a senior executive member of a global organization, designed program deliverables, compensation strategies, change initiatives, which when executed became a path either to partnership or new business outcomes.**
- **Coached individuals on their personal competencies specific to their professional developmental goals and organization measurable performance objectives.**
- **Created a Career Center University concept in a global organization, which became replicable in 38 different countries.**
- **Wrote the first Change Management coursework for an international organization which was translated into 53 languages, including Braille.**
- **Coached sales teams in sales modeling and Business-to-Business methodologies, setting project planning protocols and objectives into place.**
- **Coached and led individuals within organizations and those exiting organizations in the most effective methods of career management.**
- **Within a global organization, wrote and executed over 33 different and quite distinct career management programs.**
- **Provided 360 assessments, feedback and leadership development programs to organizations both nationally and internationally.**
- **Coached individuals in the most effective way to position their skill and knowledge sets that would allow others to view them advantageously for potential new roles or positions.**
- **Helped leaders and individual contributor's identify their predominant strengths and improve their performance through performance project modeling.**
- **Professionally evaluated assessment tools and translated assessment results, enabling leaders and other stakeholders to understand the contributions of their talent pools.**
- **Working with senior leaders or team directors has facilitated and trained high-performing team protocols, which has help broad reaching organizations further reach their goals.**

EXPERTISE:

Career Transition Management

Change Management

Executive Coaching and Key Contributor Coaching

Professional Development Planning

Assessment which includes 360 Design and Feedback

Team Facilitation

Organization Speaking

EDUCATION:

B.S., Business Major, Accounting Minor, Portland State University, Portland OR

B.A., Psychology, Marylhurst University, Marylhurst, OR

CERTIFICATIONS:

Behavioral Analyst

MBL Analyst

PI360, Checkpoint Leadership Associate

Myers Briggs Type Indicator Associate

Lominger Associate

Raven House International High Performance Sales, Sales Leadership Executive Associate

SPQ Mastery Associate

T. Duncan Sales Mastery Associate

MEMBERSHIP:

Member, Professional Service Management Association

Member, PHRA

Member and Past Board Member, Executive Officers Club, Portland, OR

PUBLICATION:

Published articles in:

Workforce Magazine

Professional Sales Marketing Journal

Business Week Magazine

Wall Street Journal

Author, "Exploration – Leading Change. The Light at the End of the Tunnel," "Exploration – Career Management," Exploration – Communication."

Co-Author, "Change Management and Leading Organization Change."

For a more expansive review or Pat's resume, please contact her directly at:

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